

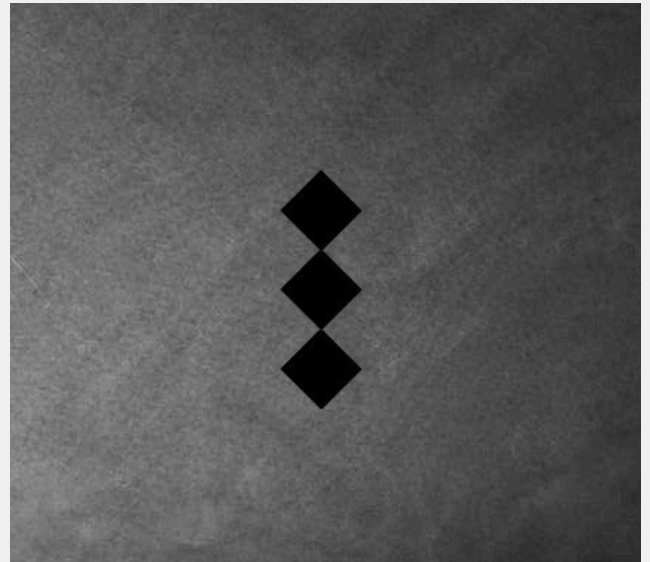


ALFAKHAMA

Oil & Petrochemical Trading | Logistics | Refining | Global Markets
An integrated Energy Platform, Managing the Journey from Source to Delivery
Energy, Redefined | From Dubai to The World



EXECUTIVE SUMMARY



Al Fakhama is the dignity of energy.

Where energy is more than a commodity it is a legacy held in our hands, passed from those before us to those yet to come. At Al Fakhama, loyalty defines value, and commitment precedes gain. Rooted in the heart of the region's energy identity, we carry forward the vision and founding principles of Dubai extending from its core to the global stage.

Established in 2025, Al Fakhama emerges as the next generation of energy trading, built upon over thirteen years of experience in the oil and petrochemical industry. More than a company, it is a statement of Arab excellence where heritage meets precision, and ambition meets execution.

Operating across the full value chain, Al Fakhama delivers integrated solutions spanning tolling, refining, trading, logistics, and financial structuring. With a disciplined approach and a global outlook, we ensure every transaction reflects reliability, efficiency, and strategic value.

This is not only how we operate.

This is who we are.



CEO MESSAGE

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At Al Fakhama, we do not simply trade energy, we carry its legacy forward.

Energy, to us, is a responsibility. It is a trust inherited from generations before us, and a commitment we uphold for those yet to come. This belief shapes every decision we make, where integrity comes before opportunity, and long-term partnerships define true success.

Founded in 2025, Al Fakhama represents a new chapter built on over a decade of industry experience, yet driven by a forward-looking vision. From Dubai, a city that has redefined global ambition, we draw inspiration to operate beyond borders, connecting markets with precision, discipline, and purpose.

Our journey is guided by the principles that shaped this region: resilience, loyalty, and excellence. As we expand our presence across international markets, we remain grounded in these values ensuring that every engagement reflects the standards we stand for.

**We are building more than a business.
We are shaping a legacy.**

**CEO
Al Fakhama**

OUR STORY



Every legacy begins long before it is named.

Al Fakhama is the result of a journey shaped by over thirteen years of experience in the oil and petrochemical industry—years defined by discipline, market insight, and a deep understanding of global energy flows. What began as expertise within the industry evolved into a vision: to create a company that reflects not only capability, but identity.

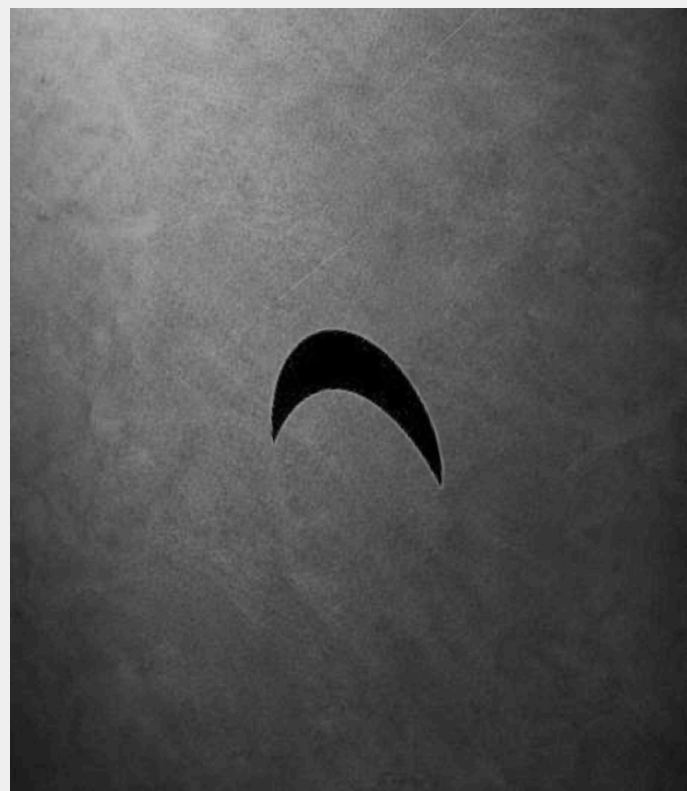
Founded in 2025 in Dubai, Al Fakhama was established to embody a new standard—where operational excellence meets cultural depth. Inspired by the vision and founding principles of Dubai, the company was built to extend beyond regional boundaries and operate on a truly global scale.

From its inception, Al Fakhama has been guided by a singular belief: that energy is not merely traded—it is managed, transformed, and delivered with purpose. This philosophy continues to define our path as we grow, adapt, and shape our presence across international markets.

This is our origin.

And this is only the beginning.

WEBSITE: WWW.FKMOC.COM



MISSION & VISION

Mission

Our mission is to deliver reliable, transparent, and efficient trading solutions across global energy markets. We specialize in sourcing and supplying high-quality petroleum products while building long-term partnerships based on trust, performance, and integrity.

We are committed to optimizing supply chains, minimizing risk for our partners, and leveraging market intelligence to create sustainable value in a rapidly evolving energy landscape.

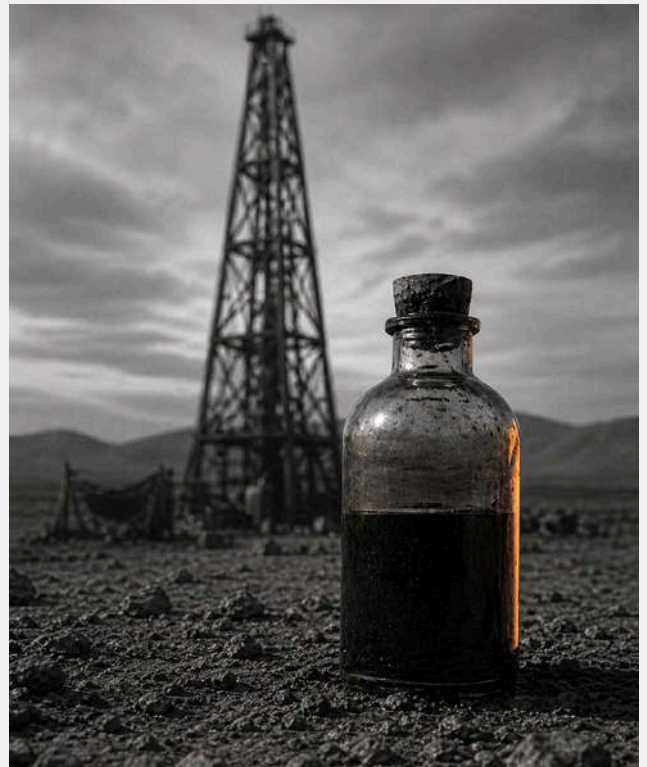
Vision

Our vision is to become a forward-thinking leader in energy trading by redefining how petroleum products are sourced, traded, and delivered.

We aim to bridge traditional oil markets with the future of energy by integrating innovation, digital transparency, and responsible practices into every transaction. As global energy dynamics shift, we aspire to be a trusted partner that not only adapts to change—but helps shape a more efficient, resilient, and sustainable energy ecosystem.



PRODUCTS > SERVICES




Al Fakhama operates across the full energy value chain into two main sectors Fuel Oils and Fertilizers products delivering integrated solutions that combine technical capability, market intelligence, and execution excellence.

Our services encompass tolling, processing, and refining operations; commercial trading and deal structuring; end-to-end logistics, shipping, and storage coordination; as well as the supply of critical equipment and spare parts. Complementing these capabilities, we provide investment and financing solutions that support capital structuring and seamless trade execution.

With a disciplined and adaptive approach, Al Fakhama ensures that every stage from sourcing to delivery is managed with precision, reliability, and strategic oversight.



PRODUCTS IN DETAILS



Al Fakhama offers a diversified portfolio of energy and industrial commodities, structured to meet the demands of global markets with consistency and reliability.

A structured portfolio across fuel, feedstock, and industrial commodities.

FERTILIZERS

- Urea (N46%)
- NPK

CRUDE OIL

- Light Crude Oil
- Medium Crude Oil

FUEL OIL

- HSFO 380 / 180
- LSFO
- Marine Fuel

FEEDSTOCKS

- Naphtha
- VGO

SOLID FUELS

- Petcoke
- Rock Phosphate

DISTILLATE FUELS

- Kerosene
- Jet A1

DIESEL GRADES

- ULSD 10 PPM
- Diesel LHC
- 50 PPM
- 500 PPM
- 1000 PPM
- 2000 PPM

GAS PRODUCTS

- LPG (Mixed)
- Sulphur

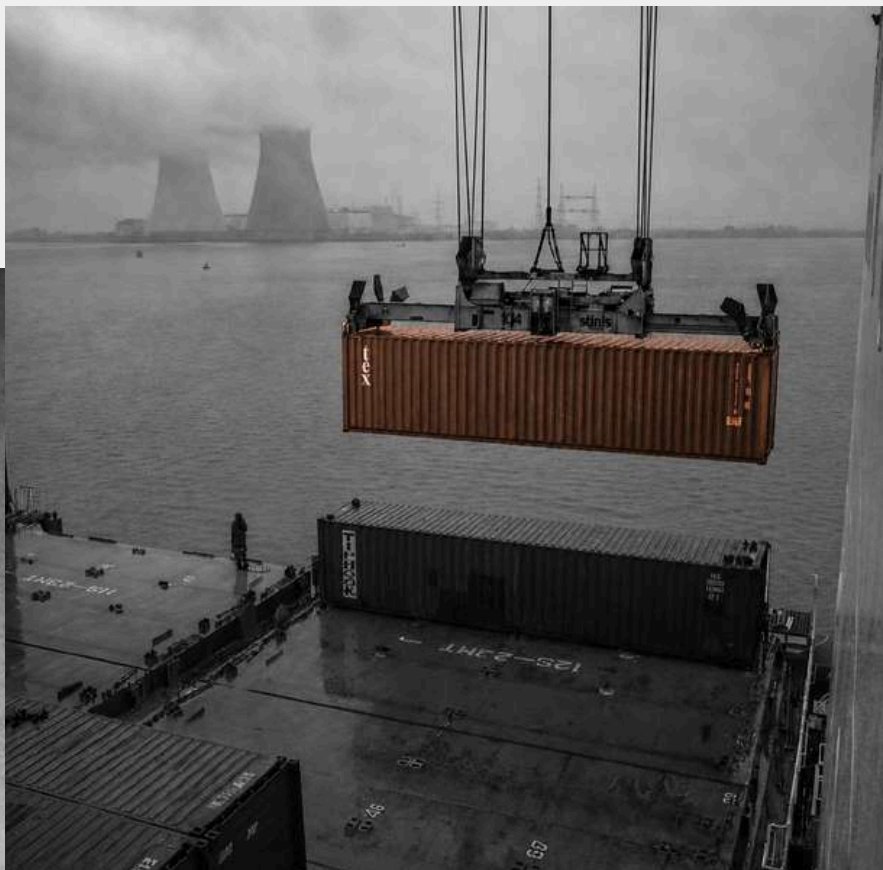
SUPPLY CHAIN & LOGISTIC

Al Fakhama operates with a fully integrated supply chain—ensuring seamless coordination from sourcing to final delivery across global markets.

Our logistics capability is built on secured, long-term access to three international shipping and maritime operators, each with over 5 years of experience in transporting fuel cargoes across containerized, bulk, and project shipments. This foundation enables consistent capacity, operational reliability, and the flexibility to respond to dynamic market demands.

From storage and terminal coordination to real-time shipment management, every stage is executed with precision and oversight. Our structure ensures continuity of supply, minimizes disruption, and delivers confidence at every point of the trade cycle.

**At Al Fakhama, logistics is not a function.
It is a strategic advantage.**





MARKETS

From regional strength to global reach, our market strategy is built on access, insight, and execution.

Al Fakhama operates across key international energy markets, with a strategic focus on Europe and the Mediterranean region.

Positioned between major supply sources and high-demand destinations, the company leverages its geographic and commercial advantage to facilitate efficient energy flows across borders. Our presence in these markets is defined by strong partnerships, market intelligence, and the ability to navigate complex trading environments with precision.

As global energy dynamics continue to evolve, Al Fakhama remains agile adapting to regulatory frameworks, shifting demand patterns, and emerging opportunities. This approach enables us to maintain a consistent and reliable presence across our target markets.



MARKET IN DETAILS

Products delivered to Europe

- **Italy:** Light Crude Oil. Kerosene
- **Greece:** Naphtha C5. Kerosene. LPG. Light Crude Oil. ULSD 10PPM, HSFO
- **Spain :** ULSD 10PPM
- **Romania:** Urea N46% & Bitumen
- **Finland :** Urea N46% & N.P.K
- **Bulgaria:** Urea N46%

Products delivered to Mediterranean

- **Egypt:**ULSD 10 PPM· HSFO· LSFO· VGO· MGO· Medium Crude Oil
- **Turkey:** ULSD 10 PPM · Kerosene (Jet Fuel) · Medium & Light Crude Oil · Urea N46% · N.P.K · Sulphur
- **Libya:** Light Sweet Crude
- **Algeria:**LPG. Rock Phosphate
- **Jordan :** LPG
- **Syria:** Rock Phosphate

Products delivered to Africa

- **Tanzania:** ULSD 10PPM. Diesel 50PPM. N.P.K. Bitumen. Urea N46%
- **Angola:** Light Crude Oil. LNG
- **Egypt:**ULSD 10 PPM· HSFO· LSFO· VGO· MGO· Medium Crude Oil
- **Algeria :** L.P.G. Rock Phosphate
- **Libya :** Libyan Light Sweet Crude

Al Fakhama maintains an active trading presence across Europe and the Mediterranean, with a focus on key entry hubs, strategic trade corridors, and high-demand industrial markets.

The company operates through established supply routes from the Middle East and Black Sea, enabling efficient distribution and consistent supply across its target regions.





X TEAM

Expertise. Discipline. Execution

At Al Fakhama, our strength lies in the people behind the operation.

Our team brings together a wealth of experience across energy trading, logistics, and global markets—combining technical expertise with strategic insight. With backgrounds shaped by years of industry involvement, each member contributes to a culture defined by precision, discipline, and performance.

CONTACT INFORMATION



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